

# ACC 121 Principles of Managerial Accounting

## COURSE DESCRIPTION:

Prerequisites: ACC 120

Corequisites: None

This course includes a greater emphasis on managerial and cost accounting skills. Emphasis is placed on managerial accounting concepts for external and internal analysis, reporting, and decision-making. Upon completion, students should be able to analyze and interpret transactions relating to managerial concepts including product costing systems. *This course has been approved to satisfy the Comprehensive Articulation Agreement for transferability as a pre-major and/or elective course requirement.* Course Hours Per Week: Class 3, Lab 2, Semester Hour Credit 4.

## LEARNING OUTCOMES:

Upon completion of this course, the student will be able to:

1. Function effectively on the job
  - a. Use current accounting terminology
2. Use quantitative and qualitative tools and methods
  - a. Obtain information from financial statements and/or ratio analysis and interpret and communicate the results
  - b. Obtain information for capital expenditure proposals and perform a lease versus buy analysis
3. Classify accounts and record transactions
  - a. Analyze simple and complex business transactions
  - b. Convert items from cash basis to accrual basis
4. Account for specific industries and organizational structures
  - a. Apply business law concepts to accounting
  - b. Account for manufacturing firms
  - c. Use and interpret various job/product costing systems
  - d. Understand the accounting for merchandising, service and professional organizations
  - e. Apply budgeting concepts to various organizations and industries and prepare pertinent budgets and reports (non-profit budgeting, capital budgeting, etc.)
  - f. Compute and interpret variances from budgets and standards
  - g. Provide information regarding the interrelationships between financial and nonfinancial information
5. Complete the accounting cycle and use its outputs
  - a. Document/flowchart various accounting cycle cost flows

## OUTLINE OF INSTRUCTION:

- I. Financial statement analysis
  - A. Why analyze financial statements?
  - B. Comparative analysis
    1. Horizontal analysis
    2. Vertical analysis
    3. Ratio analysis

- a. Liquidity ratios
    - b. Solvency ratios
    - c. Profitability ratios
  - 4. Limitations of financial analysis
- II. Statement of cash flows
  - A. Primary purpose
  - B. Classification of cash flows
  - C. Significant non-cash activities
  - D. Cash flows from operating activities
    - 1. Direct method
    - 2. Indirect method
  - E. Preparation of statement
    - 1. Direct method
    - 2. Indirect method
  - F. Using cash flows to evaluate a company
- III. Accounting information and managerial decisions
  - A. Traditional financial information vs. nonfinancial information
  - B. Knowledge management tools
    - 1. Data and knowledge warehouses
    - 2. Enterprise resource planning systems
    - 3. Electronic data interchange
  - C. Users of accounting information
    - 1. External users
    - 2. Internal users
  - D. Functional areas of management
  - E. Role of managerial accountant
  - F. Decision-making model
  - G. Relevant factors
    - 1. Relevant costs
    - 2. Sunk costs
    - 3. Opportunity costs
- IV. Product costing: manufacturing processes, cost terminology, and cost flows
  - A. Manufacturing, merchandising and service companies
  - B. The production process
    - 1. Traditional environment
    - 2. JIT environment
  - C. Product costs
    - 1. Direct costs
    - 2. Manufacturing overhead
    - 3. Non-manufacturing costs
  - D. Cost flows
    - 1. Traditional environment
    - 2. JIT environment
  - E. Product vs. period costs
  - F. Manufacturing costs in financial statements

- V. Job costing, process costing and operations costing
  - A. Product costing systems
    - 1. Job costing
    - 2. Process costing
    - 3. Operations costing
  - B. Cost drivers and overhead rates
  - C. Over- or Under-applied manufacturing overhead
  - D. Backflush costing
  - E. Weighted-average method vs. FIFO method of processing costs
- VI. Activity-based costing
  - A. Activity-based costing versus traditional costing systems
  - B. Identifying activities and cost drivers
  - C. ABC and JIT
  - D. Traditional overhead allocation and ABC-an example
  - E. Benefits and limitations of ABC
- VII. Cost behavior and relevant costs
  - A. Fixed and variable costs
  - B. Relevant range
  - C. Mixed costs
    - 1. Regression analysis
    - 2. High/low method
  - D. Impact of income taxes on costs and decision making
- VIII. Cost-volume-profit analysis and variable costing
  - A. Contribution margin
  - B. What-if decision using CVP
  - C. Break-even analysis
  - D. Target profit analysis
- IX. Short-term tactical decision making
  - A. Special orders
  - B. Outsourcing and other make-or-buy decisions
  - C. Adding or dropping product, product line, or service
  - D. Theory of constraints
  - E. Sell or process further
- X. The use of budgets in planning and decision-making
  - A. The budget development process
    - 1. Budgets for planning, operating and control
    - 2. Advantages of budgeting
  - B. Master budget
    - 1. Sales budget
    - 2. Operating budgets
      - a. Production budget
      - b. Materials purchases budget
      - c. Direct labor budget
      - d. Manufacturing overhead budget
      - e. Selling and administrative expense budget

- 3. Cash budget
- C. Budgeted financial statements
  - 1. Manufacturing companies
  - 2. Non-manufacturing companies
- D. Non-financial budgets
- E. Static versus flexible budgets
- XI. Variance analysis - a tool for cost control and performance evaluation
  - A. Standard costing
  - B. Flexible budgeting with standard costs
    - 1. Sales volume variance
    - 2. Flexible budget variance
    - 3. Sales price variance
  - C. Variable manufacturing cost variances
    - 1. Direct material variance
    - 2. Direct labor variance
    - 3. Variable overhead variance
  - D. Fixed overhead variances
  - E. Overhead variance analysis using ABC
  - F. Selling and administrative expense variance
  - G. Interpreting and using variance analysis

**REQUIRED TEXTBOOK AND MATERIAL:**

The textbook and other instructional material will be determined by the instructor.