DURHAM TECHNICAL COMMUNITY COLLEGE PLAN OF STUDY

Revised Fall 2019 2 Semesters

BUSINESS ADMINISTRATION Marketing

Catalog/Academic Year 2024-2025

Certificate (C25120M)

FIRST FALL SEMESTER

Term	Term	16	Course	Hours	Hours	Hours	Hours	Program
Α	В	Weeks		Class	Lab	Work	Credit	Remarks
X	Х		BUS 110 Introduction to Business	3	0	0	3	
Х	Х		MKT 120 Principles of Marketing	3	0	0	3	
Х			MKT 123 Fundamentals of Selling	3	0	0	3	Online

FIRST SPRING SEMESTER

Term A	Term B	16 Weeks	Course	Hours Class	Hours Lab	Hours Work	Hours Credit	Program Remarks
X	Х		BUS 137 Principles of Management	3	0	0	3	Remarks
X			MKT 220 Advertising and Sales Promotion	3	0	0	3	Online

MINIMUM SEMESTER HOURS REQUIRED FOR CERTIFICATE

15

For additional information about requirements and graduation, please refer to the <u>Curriculum Program Completion and Graduation</u> policy. Program-specific criteria may be found on the respective <u>Programs</u> page. For questions about this program, consult the Program Director or an advisor for assistance.