

DURHAM TECHNICAL COMMUNITY COLLEGE PLAN OF STUDY

Revised Fall 2019  
2 Semesters

**BUSINESS ADMINISTRATION**  
**Marketing**  
**Certificate HS (C25120MH)**

Catalog/Academic Year 2024-2025

**FIRST FALL SEMESTER**

Term A	Term B	16 Weeks	Course	Hours Class	Hours Lab	Hours Work	Hours Credit	Program Remarks
X	X		BUS 110 Introduction to Business	3	0	0	3	
X	X		MKT 120 Principles of Marketing	3	0	0	3	
X			MKT 123 Fundamentals of Selling	3	0	0	3	Online

**FIRST SPRING SEMESTER**

Term A	Term B	16 Weeks	Course	Hours Class	Hours Lab	Hours Work	Hours Credit	Program Remarks
X	X		BUS 137 Principles of Management	3	0	0	3	
X			MKT 220 Advertising and Sales Promotion	3	0	0	3	Online

**MINIMUM SEMESTER HOURS REQUIRED FOR CERTIFICATE 15**

*For additional information about requirements and graduation, please refer to the [Curriculum Program Completion and Graduation](#) policy. Program-specific criteria may be found on the respective [Programs](#) page. For questions about this program, consult the Program Director or an advisor for assistance.*